

KEY PERFORMANCE INDICATORS

<i>amounts in EUR millions</i> ^{b)}	Notes	Q1 2012	Q4 2011	%	Q1 2011	%
Underlying earnings before tax	1	425	346	23	414	3
Net income	2	521	81	-	327	59
Sales	3	1,758	1,409	25	1,411	25
Market consistent value of new business	4	125	71	76	121	3
Return on equity	5	6.9%	5.2%	33	7.7%	(10)