

Financial overview ^{c)}

EUR millions	Notes	Q3 2012	Q2 2012	%	Q3 2011	%	YTD 2012	YTD 2011	%
Underlying earnings before tax									
Americas		344	339	1	307	12	975	957	2
The Netherlands		82	71	15	68	21	232	223	4
United Kingdom		26	25	4	9	189	80	31	158
New markets		70	64	9	46	52	222	184	21
Holding and other		(50)	(56)	11	(69)	28	(169)	(219)	23
Underlying earnings before tax		472	443	7	361	31	1,340	1,176	14
Fair value items		(126)	101	-	(288)	56	131	(396)	-
Realized gains / (losses) on investments		128	85	51	102	25	258	397	(35)
Impairment charges		(35)	(42)	17	(132)	73	(118)	(294)	60
Other income / (charges)		3	(254)	-	(54)	-	(268)	(73)	-
Run-off businesses		12	6	100	(5)	-	16	27	(41)
Income before tax		454	339	34	(16)	-	1,359	837	62
Income tax		(80)	(85)	6	76	-	(210)	(46)	-
Net income		374	254	47	60	-	1,149	791	45
Net income / (loss) attributable to:									
Equity holders of Aegon N.V.		373	254	47	60	-	1,148	790	45
Non-controlling interests		1	-	-	-	-	1	1	-
Net underlying earnings		369	337	9	308	20	1,034	980	6
Commissions and expenses		1,382	1,570	(12)	1,575	(12)	4,351	4,588	(5)
of which operating expenses	11	798	814	(2)	886	(10)	2,393	2,570	(7)
New life sales									
Life single premiums		1,125	1,068	5	1,073	5	3,353	3,988	(16)
Life recurring premiums annualized		293	321	(9)	298	(2)	943	938	1
Total recurring plus 1/10 single		405	428	(5)	405	-	1,278	1,337	(4)
New life sales									
Americas	12	126	126	-	103	22	372	309	20
The Netherlands		25	23	9	32	(22)	80	137	(42)
United Kingdom		206	211	(2)	199	4	630	663	(5)
New markets	12	48	68	(29)	71	(32)	196	228	(14)
Total recurring plus 1/10 single		405	428	(5)	405	-	1,278	1,337	(4)
New premium production accident and health insurance		190	187	2	153	24	572	457	25
New premium production general insurance		12	13	(8)	12	-	39	39	-
Gross deposits (on and off balance)									
Americas	12	6,391	6,644	(4)	7,376	(13)	20,427	18,019	13
The Netherlands		275	367	(25)	584	(53)	1,202	1,488	(19)
United Kingdom		5	9	(44)	11	(55)	22	47	(53)
New markets	12	2,755	2,737	1	2,525	9	8,575	5,034	70
Total gross deposits		9,426	9,757	(3)	10,496	(10)	30,226	24,588	23
Net deposits (on and off balance)									
Americas	12	904	738	22	2,840	(68)	2,703	3,033	(11)
The Netherlands		(480)	(66)	-	54	-	(731)	(174)	-
United Kingdom		(6)	(1)	-	1	-	(8)	17	-
New markets	12	1,208	619	95	1,502	(20)	3,191	(2,704)	-
Total net deposits excluding run-off businesses		1,626	1,290	26	4,397	(63)	5,155	172	-
Run-off businesses		(301)	(479)	37	(1,121)	73	(1,940)	(2,528)	23
Total net deposits		1,325	811	63	3,276	(60)	3,215	(2,356)	-

Revenue-generating investments

	Sept. 30, 2012	June 30, 2012	%
Revenue-generating investments (total)	463,041	451,988	2
Investments general account	147,955	147,065	1
Investments for account of policyholders	156,831	151,633	3
Off balance sheet investments third parties	158,255	153,290	3