

Financial overview ^{c)}									
EUR millions	Notes	Q4 2013	Q3 2013	%	Q4 2012	%	FY 2013	FY 2012	%
Underlying earnings before tax									
Americas		327	371	(12)	352	(7)	1,369	1,366	-
The Netherlands		110	85	29	85	29	355	325	9
United Kingdom		21	26	(19)	27	(22)	98	110	(11)
New Markets		49	74	(34)	52	(6)	236	274	(14)
Holding and other		(15)	(25)	40	(55)	73	(113)	(224)	50
Underlying earnings before tax		491	531	(8)	461	7	1,945	1,851	5
Fair value items		(260)	(493)	47	(77)	-	(1,309)	11	-
Realized gains / (losses) on investments		104	202	(49)	149	(30)	502	407	23
Impairment charges		(1)	(45)	98	(58)	98	(121)	(176)	31
Other income / (charges)		(33)	(42)	21	106	-	(52)	(162)	68
Run-off businesses		14	1	-	(15)	-	14	2	-
Income before tax		315	154	105	566	(44)	979	1,933	(49)
Income tax		(141)	73	-	(135)	(4)	(130)	(351)	63
Net income		174	227	(23)	431	(60)	849	1,582	(46)
Net income / (loss) attributable to:									
Equity holders of Aegon N.V.		173	227	(24)	431	(60)	846	1,581	(46)
Non-controlling interests		2	-	-	-	-	3	1	200
Net underlying earnings		361	495	(27)	357	1	1,541	1,424	8
Commissions and expenses		1,453	1,447	-	1,465	(1)	5,809	5,765	1
of which operating expenses	11	850	830	2	835	2	3,328	3,177	5
New life sales									
Life single premiums		2,085	1,282	63	2,058	1	6,510	5,411	20
Life recurring premiums annualized		271	283	(4)	471	(42)	1,260	1,414	(11)
Total recurring plus 1/10 single		480	412	17	677	(29)	1,911	1,955	(2)
New life sales									
Americas	12	113	116	(3)	148	(24)	464	520	(11)
The Netherlands		95	23	-	166	(43)	206	246	(16)
United Kingdom		213	222	(4)	306	(30)	1,014	936	8
New markets	12	58	51	14	57	2	228	253	(10)
Total recurring plus 1/10 single		480	412	17	677	(29)	1,911	1,955	(2)
New premium production accident and health insurance		181	167	8	196	(8)	746	768	(3)
New premium production general insurance		18	16	13	16	13	61	55	11
Gross deposits (on and off balance)									
Americas	12	7,062	7,957	(11)	6,615	7	28,424	27,042	5
The Netherlands		329	278	18	282	17	1,338	1,484	(10)
United Kingdom		62	99	(37)	15	-	281	37	-
New markets	12	3,179	2,690	18	2,334	36	14,287	10,909	31
Total gross deposits		10,632	11,024	(4)	9,246	15	44,330	39,472	12
Net deposits (on and off balance)									
Americas	12	1,203	2,576	(53)	788	53	6,578	3,491	88
The Netherlands		(87)	(64)	(36)	(248)	65	(199)	(979)	80
United Kingdom		38	80	(53)	5	-	211	(3)	-
New markets	12	885	826	7	446	98	4,089	3,637	12
Total net deposits excluding run-off businesses		2,039	3,418	(40)	991	106	10,678	6,146	74
Run-off businesses		(164)	(485)	66	(601)	73	(2,366)	(2,541)	7
Total net deposits		1,876	2,933	(36)	390	-	8,312	3,605	131

Revenue-generating investments

	Dec. 31, 2013	Sept. 30, 2013	%
Revenue-generating investments (total)	475,285	468,973	1
Investments general account	135,409	137,419	(1)
Investments for account of policyholders	165,032	161,165	2
Off balance sheet investments third parties	174,843	170,389	3