

Key performance indicators									
<i>amounts in EUR millions</i> ^{b)}	Notes	Q4 2013	Q3 2013	%	Q4 2012	%	FY 2013	FY 2012	%
Underlying earnings before tax	1	491	531	(8)	461	7	1,945	1,851	5
Net income	2	174	227	(23)	431	(60)	849	1,582	(46)
Sales	3	1,741	1,697	3	1,813	(4)	7,151	6,725	6
Market consistent value of new business	4	268	285	(6)	204	31	986	619	59
Return on equity	5	6.9%	9.9%	(30)	7.4%	(7)	7.4%	7.4%	-